

GROUP PROFILE

Moody International Group is a worldwide technical services organisation dedicated to reducing clients' risks by providing technical inspection services, technical staffing services, and technical and behavioural training on a global basis and management system certification on a local basis.

Moody provides services to clients in the Oil & Gas, Power, Mining, Construction, Engineering, Chemical, Food and other industries.

Today, Moody International operates from more than 80 offices in over 60 countries. The company provides clients with wide-ranging expertise and access to thousands of skilled specialists worldwide, bringing clients integrated solutions to ensure quality adherence within the supply chain.

Moody is one of the larger, specialist staffing, outsourcing and training organisations in engineering and technical services. The company has staffed some of the most demanding projects worldwide.



HISTORY

Established in 1911, Moody International has a long distinguished record of supplying technical services to many industry sectors. Moody has grown through increased client demand and through acquisitions in order to continue to strengthen its position as a global technical services provider.

SERVICE PORTFOLIO

Moody International offers extensive capabilities through the following service lines:

Technical Inspection Services

- Supplier Inspection & Expediting
- Construction / Project Supervision
- Managed Service Solutions
- Equipment Integrity Services

Technical Staffing Services

- Contract Staffing
- Permanent Placement Services

Consulting & Training

- Behaviour-based Safety Training
- Leadership Training
- Well Control Training
- Management System Auditor Training
- Welding & Materials Training

Management System Certification

- Quality
- Environmental
- Occupational Health & Safety
- Food Safety
- Marine Stewardship Council
- Automotive Supplier Quality

RESOURCES

Recognising that any service-related company relies heavily on the collective talents of its people, Moody International has proactively developed an exceptionally diverse portfolio of local highly trained, well-qualified, multi-lingual technical specialists. The depth of these resources allows Moody to offer timely and cost-effective support to clients' procurement activities and construction projects virtually anywhere in the world.

Moody's Regional Recruitment Centres on all major continents are linked together allowing access to an international and mobile workforce.

Recruitment Centres are located in London (England), Baku (Azerbaijan), Manila (Philippines), Cairo (Egypt), Calgary (Canada), Chandigarh (India), Sao Paulo (Brazil) and Houston (USA).

Companies who utilise Moody International benefit from its:

- Global Presence
- Reputation for reducing clients' risk and meeting their deadlines
- Highly qualified technical specialists and personnel
- Nearly 100 year's worldwide experience
- Strong focus on the oil and gas industry
- Consistent world-class service

Clients regularly recognise Moody International for its professional approach, trustworthiness and going the extra mile to ensure on-time project completion while meeting quality requirements.

Clients Include:

- | | | |
|-----------------|-----------------|------------------|
| • ExxonMobil | • Shell | • BP |
| • ENI | • Subsea 7 | • Aker Kvaerner |
| • Chevron | • Technip | • Saudi Aramco |
| • Kinder Morgan | • Siemens | • Suncor |
| • Petronas | • Bechtel | • Dow Chemical |
| • Alcoa | • WorleyParsons | • Jacobs |
| • KBR | • Sasol | • PDVSA |
| • Statoil | • BHP Billiton | • RasGas |
| • Fluor | • Total | • ConocoPhillips |
| • Acergy | • Lukoil | • Enbridge |
| • Petrobras | • SBM Offshore | • PetroChina |
| • Rosneft | • Marathon | • SKEC |

CLIENTS

Over the years Moody International has established lasting relationships with international and national oil companies, engineering contractors as well as major international companies in related sectors.





To further grow Consulting & Training's (C&T) service offerings, Moody International acquired the established training companies of Randy Smith Training Solutions (RSTS) in 2007, and The Enterprise Development Network (EDN) in 2009.

RANDY SMITH TRAINING SOLUTIONS

Randy Smith Training Solutions has provided customised learning for multi-national companies working in the petroleum sector for over 20 years. Initially focused on well control, the company soon expanded their curriculum to include other technical courses such as stuck pipe prevention, drill string failure prevention, training to reduce unscheduled events and drilling practices, primarily for the upstream (drilling and exploration) petroleum industry.

Based on client demand, the company developed and began delivering leadership courses in the mid-90's. RSTS initiated behaviour-based safety (BBS) training in 1998. Leadership and BBS proved to be a strategic move for the company and now accounts for approximately 60% of the business. It is important to note, unlike most other training providers offering off-the-shelf workshops open to the public; RSTS' team of curriculum designers develops a wide variety of training material to meet an individual client's specific objectives.

In September 2007, the company was acquired by Moody International.

THE ENTERPRISE DEVELOPMENT NETWORK

EDN is in the business of helping organizations operate more efficiently. Since 1996, EDN has worked with over 50,000 people, from CEO's to operators, in major organizations to help them achieve improved safe work outcomes along with broader productivity improvements.

With headquarters in Australia, EDN provides specialist consulting services in cultural and leadership change management processes to improve Health Safety & Environmental (HSE) outcomes for organisations operating in high-risk environments globally. EDN's services encompass client project lifecycles and support day-to-day activities. EDN commonly engages all levels of an organisation; assisting senior management teams with strategic development

through to day-to-day coaching and support at the worksite. Coupled with this is EDN's ability to provide powerful baseline data on performance and change.

In March 2009, Moody International acquired EDN.



CONSULTING & TRAINING

With the acquisitions of RSTS and EDN, Moody International's C&T business unit has grown exponentially and is now the largest and most widely recognised global provider of customised technical, leadership, marine and behaviour-based safety training for the petroleum and other high-risk industries.

Additionally, Moody International is one of the earliest training organisations in the world to provide accredited management system auditor training, awareness training of international management system standards and technical training for industrial professionals.

Recognising the importance of training in today's competitive business environment and in order to support business development, Moody International C&T services are designed to provide cost effective, localised education and training in various management systems and professional disciplines.

OUR APPROACH

Moody International's C&T business unit focuses on the total organization and assisting at key stages of the life cycle of projects and operations (large or small). Our solutions may be organization-wide and long term (eg. culture change) through to an individual level and shorter term (eg. coaching). All of our courses are fully customizable, and new curriculum may be created based upon a client's individual needs.

C&T Service Offerings

M MOODY
INTERNATIONAL
CONSULTING & TRAINING

RANDY SMITH
TRAINING SOLUTIONS

edn
safety through leadership

PERFORMANCE IMPROVEMENT

Beyond Safety

Assists organizations achieve their goals by focusing on changing beliefs, which create powerful changes in behaviours.

Safety Leadership

Designed to help participants take a leadership role in developing and personalising a safety vision at the local level, exploring the leadership roles they can play to help themselves and colleagues improve safety outcomes and developing action plans to achieve agreed goals.

Our Joint Responsibility for Safety

Aims to improve safety performance by addressing the factors critical to building an incident-free culture through safety conversations.

Note: This is an ExxonMobil specific offering

HSE Summit

Objectives of a HSE are to plan and/or affirm the organisational vision and values regarding HSE. A Summit is designed to enable the leaders to explore the organisation's HSE strategies and to agree on the success indicators to be used to assess progress, level and direction of cultural change necessary to achieve success, and leaders' contribution necessary to realise expected improvements.

Worksite Safety Consulting

Centred on leaders and supervisors principally to transfer skills and confidence to enable them to continue the change process independently. To achieve this, it may also be necessary to coach them and their crews. This work may involve observation and intervention around the use of safety management systems, the use of information and data to inform people on productivity and related issues, problem solving and action planning.

Supervisor or Safety Training Program

Designed to bring focus to the organization's safety vision through the application of the safe systems of work and leadership and change strategies and developing appropriate action plans for implementation at the worksite.

HSE Leadership Development Program

Critically examines the responsibilities of a safety leader at a senior level in the organization.

Operational Performance Improvement Program (OPIP)

Focuses on better understanding the need to improve operational performance while continuing to improve safety performance.



SAFETY TOOLS

Safe Driving

Proactively addresses the root cause of vehicle incidents and the chain of at-risk behaviours leading up to an incident so drivers can mitigate the risk of incidents in vehicles.

Basic Fire Fighting

Provides participants with the essential knowledge and skills necessary to understand, direct and promote fire prevention management and to identify and effectively contain small fires.

First Aid (including Cardio Pulmonary Resuscitation)

Provides essential knowledge and skills necessary to provide appropriate first aid emergency care until professional medical care is provided.

Helicopter Underwater Escape Training (HUET)

Provides the essential skills to survive life-threatening situations in a warm water environment, helicopter emergencies and ditching drills.

HSE Rig Pass (IADC Certification)

Provides a basic orientation to rig operations and safe work practices to improve safety performance for people working on rigs.

C&T Service Offerings

M MOODY
INTERNATIONAL
CONSULTING & TRAINING

RANDY SMITH
TRAINING SOLUTIONS

edn
safety through
leadership

Make Safety a HABIT™

Introduces participants to a tool designed to help individuals and teams recognize and discuss the hazards associated with any job, in order to reduce the risks. The Hazard Assessment Before Initiating Task (HABIT) card is designed to help individuals make safety a habit by reminding them of the steps of the HABIT conversation, while working with other people or on their own.

Dropped Objects Prevention

Assists in identifying environments in which dropped objects are a risk, identifying the types of dropped objects, conducting risk assessments for dropped objects and communicating safety concerns regarding dropped objects.

Conducting Effective Safety Conversations

Provides participants with the knowledge and skills to identify the need for a safety conversation and the process for engaging with people to talk about at-risk or safe behaviours.

Job Safety Analysis

Explains to participants how to effectively apply job safety analysis tools, the link between an individual's personal safety goals and the organisation's vision for safety improvement and the link between job safety and improved performance by work teams.



AUDIT / ASSESSMENT TOOLS

Safety Culture Assessment

Provides a systematic process to identify and evaluate organizations' current safety culture. Key performance indicators, significant to the organization and related to their culture of safety, are identified to use as benchmarks and measure progress.

Safety Integrity System

The Safety Integrity System provides organisations with a consistent approach to measure (SHE) performance through linked data base (of lead and lag indicators) from which corporate, business unit and work-site specific performance improvement plans can be developed, actioned and evaluated.

LEADERSHIP DEVELOPMENT

Leadership Development Programs

Leadership development programs can be designed with the organization's specific development needs in mind.

Leadership Assessment Centre

Provides feedback to participants and their organization on the individual's capabilities (skills knowledge and attitude) and potential to undertake future leadership roles.

Building Effective Teams

Equips participants with an understanding of the nature of teams, what makes an effective team and how they can contribute to the outcomes achieved by their work teams.

ORGANISATIONAL DEVELOPMENT CONSULTING

Strategic / Business Planning

Strategic planning is an organization's process of defining its strategy, or direction, and making decisions on allocating its resources to pursue this strategy, including its capital and people.

Managing Change

Provides participants with knowledge about the structured approach to transitioning individuals, teams and organizations from a current state to a desired future state.

Facilitation

Assists in guiding clients through process consulting to arrive at outcomes or key performance indicators (KPI).

Training Needs Analysis

Identifies skill gaps for current and future roles and links to recruitment, succession planning and strategic objectives.

C&T Service Offerings

M MOODY
INTERNATIONAL
CONSULTING & TRAINING

RANDY SMITH
TRAINING SOLUTIONS

edn
safety
through
leadership

INTERPERSONAL SKILLS

Conflict Resolution

Equips people with skills and knowledge to deal with push back, aggression and everyday interaction.

Negotiation Skills

Provides participants with an understanding of the key elements of effective negotiation.

Intercultural Diplomacy

Prepares participants to be able to demonstrate the willingness and sensitivity required to operate within a host country's culture.

Presentation Skills

Provides participants with a practice-intensive forum focusing on developing the skills necessary to be an effective presenter or speaker.

COACHING

Coach the Coach

Supplies participants with a best-practice model for technical skills coaching; acceptance by participants that coaching is an integral part of their role.

PROJECT MANAGEMENT

Project Management

Provides participants with knowledge and skills on how to manage a project.

TECHNICAL TRAINING

Advanced Pre-Spud

Focuses on improving the drilling team's performance by planning and discussing the program in detail and reviewing how to avoid unscheduled events or incidents such as stuck pipe, lost circulation and/or well control.

Air Drilling Practices

Introduces the differences between air and mud drilling while placing an emphasis on air drilling techniques and specifics.

Competency Assurance System

Includes individual modules that provide all competencies required for each job title on a drilling rig, participant study pack and supervisor's guide.

Customized Stability

Provides participants with the knowledge of how to apply stability principles to each rig type.

Drilling Coaches

Experienced RSTS drilling coaches provide hands-on assessment and on-the-job training for all levels of rig personnel.

Drilling or Completing the Well Optimization Process

Captures the synergy of combining two important modern drilling concepts: the technical limit process and the continual improvement process.

Drilling Overview

Provides participants with an understanding of procedures used to drill a well and problems that can be encountered.

Drilling Practices

Emphasizes practical drilling practices.



Introduction to Well Control

IADC approved – Teaches basic well control concepts to entry level personnel who have little or no experience.

Rig Equipment

Conducted via a 'rig audit,' as it would occur in the actual workplace.

Rig Math

Utilizes the industry's standard publication, *Formulas & Calculations for Drilling*, authored by RSTS' late instructor, Norton Lapeyrouse,.

Stuck Pipe Prevention

Focuses on preventing the most costly of the drilling-related problems, stuck drilling pipe, and the mechanics of what causes sticking.

Training to Reduce Unscheduled Events

Focuses on the many unique challenges of drilling wells.

C&T Service Offerings

M MOODY
INTERNATIONAL
CONSULTING & TRAINING

RANDY SMITH
TRAINING SOLUTIONS

edn
safety through
leadership

US Coast Guard Licensing of Offshore Installation Managers, Barge Supervisors and Ballast Control Operators

Prepares candidates for the USCG exam and, after successful completion, candidates present their certificate of training to a USCG Regional Exam Center for official licensing.

US Coast Guard Stability Course

Offered for a wide range of offshore vessels including: MODUs, TLPs, SPARs and Floating Offshore Installation units. Candidates present their certificate of training to a UCSG Regional Exam Center for official licensing.

Well Control (IADC WellCAP, WellCAP Plus and IWCF approved)

Introductory, fundamental and supervisory level courses. Drilling simulators are utilised and can be brought to the client's location. Well control certifications include surface and/or surface / subsea stack drilling, workover and completion, combined drilling / workover / completion, coiled tubing, wireline and snubbing and IADC WellCAP Plus.

PRODUCTS FOR SALE

Well Control Toolbox

Computer based program used for Rig and Drilling Engineering Personnel to solve various well control problems.

Safety 24/7

Book available in English, Spanish, Arabic, Chinese, German, French and Russian. A fictional story of a manager charged with creating a culture of safety in a multinational organization plagued with incidents and injuries.



Safety Toolbox

Helps co-workers understand the value of creating an incident-free workplace. The *Safety Toolbox* is divided into sections aligning with *Safety 24/7* And provides supervisors guidance on the best way to cover key points with their team during weekly meetings. Each section reinforces the key concepts from *Safety 24/7* by using real work examples.

Race Against Time (Safety 24/7 for the mining industry)

Book available in English and Spanish. Follows the same storyline of *Safety 24/7* but is created specifically for the mining industry.

High 5 Hand Injury Prevention

Brings focus to reducing at-risk behaviors leading to hand injuries while introducing simple tools and techniques for eliminating hand injuries.

For additional information, call:

Adelaide, Australia

+61.8.8301.1900

Perth, Australia

+61.8.9481.6899

Sydney, Australia

+61.2.9919.7300

Santiago, Chile

+56.2.229.0542

Shenzhen, China

+86.755.26887533

Bogota, Colombia

+57.1.621.9039

Cairo, Egypt

+2.02.2703.8140

Villahermosa, Mexico

+52.993.316.8474

Moscow, Russia

+7.495.933.8545

Al-Khobar, Saudi Arabia

+9663.882.3616

Aberdeen, Scotland

+44.1224.872433

Houston, USA

+281.448.9336

Lafayette, USA

+337.235.4493