

## NEW MOODY INTERNATIONAL GROUP WEBSITE UNVEILED!

Important to any major global organization is brand recognition and consistency in image. Continuing to maintain this unified corporate image, Moody International has recently unveiled its NEW, completely re-designed Group website which can be found at [www.moodyint.com](http://www.moodyint.com).

Moody's new Group website design mirrors recently upgraded marketing strategy materials including brochures and presentations - global tools used by all Moody International representatives throughout the organization.

Many of the same great features from the previous website can be found on the new website – Job Search Portal, Training Courses Portal, Online Contact Form, News, and more.

Please visit us at [www.moodyint.com](http://www.moodyint.com) - and watch for additional updates in the coming months.



## GLOBAL ACCOUNT MANAGERS (GAM) INDUCTION WEEK EVENT

The first Global Account Managers' (GAM) induction week, viewed as a major milestone in the Global Account Management program, was held May 26 through 29, 2009 at the Moody International worldwide global headquarters in Haywards Heath, UK.

The GAM induction was chaired by Group Marketing Director Frederic Leforestier, and attended by GAMs Ronnie Mabry, Mike Hill, Kahan Dolen, Philippe Guardia, Marc Pages and Dario Vianello.

The week commenced with a visit to meet client representative senior executives in order to better understand their business needs and how Moody can assist them in achieving their goals and for Moody to become a long term partner in providing value added services. The induction included familiarization with various Moody International business development tools including the proposal and sales processes, and a workshop on specific processes that best win business. The induction was also an opportunity for the GAMs to meet the Moody International executive management team including CEO Brendan Connolly. Brendan presented the Moody strategy to the GAMs and reiterated how important the GAM program is for Moody in order to achieve its growth ambition.

The Global Account Management program, launched in 2008, is a pro-active customer focused program aimed at developing greater business opportunities with key clients by focusing on people, processes and support systems.

The GAMs' mission and role includes:

- Understanding clients' key drivers and building stronger relationships with these clients,
- Building and executing systematic global account approaches,
- Capitalizing on Moody's global organization and strengths, and
- Providing enhanced services benefits to clients .

Commenting on the week, Frederic Leforestier noted "the GAMs and all involved with the GAM induction felt the week was extremely successful and filled with tremendous team spirit! We are pleased at the success of this event and look forward to organizing the next GAM induction session".



Pictured from left to right: Mike Hill, Philippe Guardia, Marc Pages, Dario Vianello, Frederic Leforestier, Ronnie Mabry, Kahan Dolen.

## Moody International Technical Staffing Services division form a new strategic alliance with Virtual Intelligence Providers, LLC, (VIP)



**VIRTUAL INTELLIGENCE PROVIDERS, LLC**  
"People Solutions for Enterprise Technologies"



**HOUSTON** – In what is otherwise a challenging time for business development and commercial associations, Moody International and VIP have opened new opportunities by executing a new strategic alliance staffing service agreement for IT and Infrastructure Support.

VIP's strength as a business technology provider resides not just in the specialized knowledge, maturity, poise and flexibility of its professional force, but also in its organizational commitment to excellence, ethical behavior, flexibility and affordability of all services and solutions offered. The firm's offer is a wide array of fields or areas of expertise, chief among them: ERP Project Support/Management, Implementation Support, Change Communications Advisory, Business Technology Training, Application Development, Performance Improvement for Organizations, Augmentation, Curricular Development and e-Learning Services. VIP is certified as a Minority, Women-Owned/Operated, Equal Employment Organization qualified to provide Technology Services at various levels, both for private and governmental organizations, and is registered with both the Houston Minority Business Council (HMBC), and with the Better Business Bureau (BBB).



Pictured from left to right: Chuck Parker, Moody US TSS Manager; Sonia Clayton, VIP President & CEO; Ann Zimmerman, Moody Account Executive; Kirk Clayton, VIP CFO; Glen Bucher, VIP Operations Manager; Frank Velasco, VIP Human Resources Manager

Sonia Clayton, VIP's CEO commented, "The relationship between Moody and VIP results in another very important, exciting and synergistic association. Moody's footprint and quality services, plus the flexibility, know-how and strength of VIP's capabilities in the IT/Infrastructure Support department, make this association one loaded with possibilities and potential. It also shows management determination, for both Moody and VIP, to keep moving forward in the face of existing challenges.

"Moody International is very excited to be associated with such a dynamic and successful organization in VIP", comments Chuck Parker, US Technical Staffing Services Divisional Manager. "The strategic alliance will very much benefit both VIP and Moody, but more importantly our clients, and our mutual ability to continue to provide them with the 'best of the best' in technical staffing resources."

Moody, headquartered in the UK and with its Americas regional office in Houston, has an international network of over 80 offices in 60 countries. It is a leading global provider of technical staffing, technical inspection, consultancy and training, to the oil and gas, construction, mining and power generation industries and ISO certification services to all sectors. Its blue chip client base includes ExxonMobil, Chevron, Conoco Phillips, BP, Aramco, Bechtel and Dow Chemical. Moody is one of the largest and most respected specialized technical staffing agencies operating in the oil, gas, energy, and engineering marketplace, and the recent alliance with VIP broadens the technical services to now include additional information technology and related infrastructure support resources.

For further information please contact Chuck Parker at (832) 482-1907 or via e-mail at [c.parker@moodyint.com](mailto:c.parker@moodyint.com)

### TRAINERS' CORNER - Well Control Training in Saudi Arabia

Randy Smith Training Solutions (RSTS) is proud to announce the completion of its first Well Control training course at its new facility, located at Moody International's office in Khobar, Saudi Arabia.

The 5-day IADC accredited Well Control course was taught by RSTS' senior technical instructor, Ashraf Mahrous.

Trainees listed below had to pass both theoretical and practical tests.

- Muhammad Saghir Ahmed
- Sultan Yahia Haddadi
- Nathaniel Labah
- Abdullah Abdul Mohsen



Randy Smith Training Solutions offers two Well Control courses each month at their Khobar facility, in addition to other technical, behavior based safety and leadership programs the company will be running in the Kingdom.

**Pictured:** Far Left – RSTS Country Manager Moustafa Moussa  
Far Right – RSTS Instructor Ashraf Mahrous

## EMPLOYEE PROFILES

### Ronnie Mabry



As a Global Account Manager (GAM) Ronnie Mabry is charged with strategic planning and business development efforts for his client from a fully international perspective. Reporting operationally to International Group Director, Rennie van Wyk, and functionally to International Group Director, Frederic Leforestier, Ronnie will travel to all areas of the globe where his client offices are located, and work with local Moody International management and business development personnel in better aligning Moody with the client requirements. Ronnie's enthusiasm and energy for his new role very much shows in his immediately attained client successes.

Ronnie has been involved with the energy sector from a young age, where he garnered practical experience in family-owned fabrication facilities. Wanting to branch out from the family oil and gas legacy, he studied Finance at Texas state schools, Stephen F. Austin University and Sam Houston University, where he later put his education to good work, becoming very successful within the retail furniture industry, ultimately owning and operating eight retail stores in three different markets in the Texas area.

Realizing that the energy sector was "in his blood", Ronnie then returned to the oil and gas business, in an account executive role with a local Houston staffing agency, prior to joining Moody International in 2006. In his tenure with Moody, Ronnie has worked significantly with Tier 1 energy companies as the USA account executive to these clients. In 2008, as a result of his past successes, Ronnie was promoted to a coveted Global Account Manager role.

Ronnie is a native Texan, living very close to the Moody offices in The Woodlands, Texas. He is an accomplished tri-athlete, and enjoys many sports including motocross, water skiing, and wake boarding with his family and friends. However, all of these activities come second in his life as Ronnie is the consummate family man, with his wife Robin, sons Taylor and Tyler, and daughter Kaylee, being first and foremost in his life. Ronnie's coworkers all describe him as one of the most sincere, supportive, and hardworking members of the Moody team. His clients see him as an integral part of their business and very much value his pragmatic and genuine approach.

### Michael Hill



Based in the Moody Houston office but with a truly international focus on all regions of the Moody International worldwide footprint, Michael Hill is fully embracing his new Global Account Manager (GAM) role. Mike's responsibility to best service the requirements of his client and work with all levels of Moody management is a task that comes with great responsibility and equally positive rewards. With the GAM dual reporting relationship to both International Group Directors Frederic Leforestier and Rennie van Wyk, and significant interaction with all client operating groups, Mike is expected to be extremely busy in his role.

In 2001, Mike moved to the US from South Africa to join Moody as Technical Services Manager. He progressed to Operations Manager for Moody and then took up a Moody seconded position in 2005 as Dow Chemical's Global Inspection Leader, before returning to Moody and assuming his current role in 2008. Mike was born in Nairobi, Kenya and then spent a few years in London, but was essentially raised in Durban, South Africa. After matriculating from the exclusive Michaelhouse private school, Mike graduated from Natal University with a Bachelor of Science degree in Mechanical Engineering.

Mike joined the Shell & BP SA Petroleum Refinery as a "green" engineer in 1981, and progressed to the position of maintenance engineer responsible for the crude distillation and fluid catalytic cracking units. This experience included an introduction to inspection and expediting services, and then led to Mike being employed as Factory Manager at a concrete paver production plant and then as Branch Engineer for SGS's engineering inspection company, performing design validations and inspections.

Mike's entrepreneurial spirit and passion for creativity led him to establishing a mechanical engineering consultancy practice in 1988 on the back of his registration as a Professional Engineer, providing design and project engineering services to blue chip end user companies, EPC firms, fabricators and third party inspection companies mainly in the petrochemical and chemical industries.

Mike and lovely wife Maxine have a grown son and two young daughters who keep them very busy running between ballet, horse riding and gymnastics. Although reduced to the status of rugby, soccer and cricket fan, he has recently learned the basics of kite surfing and snow skiing, and enjoys teaching the girls to surf, but yearns for his favorite pastime of fly fishing in mountain streams and lakes.

The Moody International Technical Staffing Services division was recently featured on the Monster.com career website – please visit [www.moodyint.com](http://www.moodyint.com) or <http://info.monster.com/about/hearFromCustomers.asp> to read the full article.



**monster**  
Your calling is calling™

## CHILE OIL, GAS AND COAL CHAMBER MEETING

The Chilean government, in an initiative to attract private foreign investment to develop new oil & gas fields, recently called a public bid for ten new blocks in the Magallanes Basin, extreme southern end of Chile. This basin presents the most suitable geological characteristics to develop hydrocarbon exploration and exploitation projects in the region. The Magellan Region has produced 63.88 million cubic meters of oil (401 million barrels) and 108.12 million cubic meters of natural gas (3.82 trillion cubic feet) since activities in the oil and gas industry began 60 years ago. To face the challenge of this new development process, the companies involved founded the first Oil, Gas and Coal Chamber to face the fact that the region presents important gaps in terms of industrial organization. The region does not have a highly developed oil, gas and mining cluster structure (the region's isolation is one of the major difficulties in this regard).

This new Chamber represents a collective private initiative to develop common positions when facing problems, legislation challenges, and other issues such as the lack of a trained and specialized work force. The first organized meeting took place on April 14th, 2009 at Methanex's expansive methanol production facility.

The facility includes the world's largest methanol plant and is located near the city of Punta Arenas on the Straits of Magellan in the Chilean Patagonia. Moody International attended the meeting, invited as the sole external company, to present Randy Smith Training Solutions' (RSTS) specialized training programs. RSTS was also able to convey the extensive experience and knowledge they have to offer in support of the industry's development in the region.



Pictured in this photo are representatives of Moody International and the Chamber member companies which include Methanex, Chilean National Petroleum Company (ENAP), Apache Corporation, Pan American Energy, GeoPark, Greymouth Petroleum (Petromagallanes), PlusPetrol, and coal mining companies Chabunco and Isla Riesco.

## OFFSHORE TECHNOLOGY CONFERENCE 2009

**Houston, Texas, USA** – The annual Offshore Technology Conference (OTC) was held in Houston, Texas, USA on May 4 – 7. Despite the weak economy and the threat of Swine Flu, attendees once again showed up in full force! More than 20 Moody representatives took advantage of this platform to expand clientele, meet up with clients who were visiting the show, and / or learn more about the industry through exhibits and seminars. The attendance total for this year was in excess of 67,000, which although lower than last year's attendance, was certainly a bold statement of the optimism within the industry. With 557,000 square feet of exhibition area filled by 2,500 companies from 38 countries, this year's exhibition was the second largest in OTC's 40-year history. The 2010 OTC is scheduled for May 3-6.



**Pictured Left to Right:** Gwain Roundtree, George Friend, Drema Fitzhugh, Lynn LeBlanc, Niyi Ademuson, Christine Wolfe, Chuck Parker, Stephanie Vostry, Don Kemper, Ronnie Mabry, Whitney Pierron

## A DECADE OF ACHIEVEMENTS!

Congratulations to the following Moody International offices for reaching the 10-year anniversary milestone! All personnel associated with these offices should be commended for hard work and diligence. The Moody Group wishes all of these offices many more years of success and accomplishments.

<b>10</b>	<b>M MOODY</b> INTERNATIONAL YEARS IN THE CZECH REPUBLIC		<ul style="list-style-type: none"> <li>• Location: Prague</li> <li>• Mr. Tomas Lulek, Area Manager</li> <li>• Tel: +420 284 080 240</li> <li>• admin.czech@moodyint.com</li> </ul>
<b>10</b>	<b>M MOODY</b> INTERNATIONAL YEARS IN HUNGARY		<ul style="list-style-type: none"> <li>• Location: Budapest</li> <li>• Mr. Szabolcs Miklós, Country Manager</li> <li>• Tel: +36 1 266 0477</li> <li>• sz.miklos@moodyint.com</li> </ul>
<b>10</b>	<b>M MOODY</b> INTERNATIONAL YEARS IN KAZAKHSTAN		<ul style="list-style-type: none"> <li>• Location: Atyrau, Uralsk, Aktau, Almaty</li> <li>• Mr. Cyril Bainbridge, General Manager</li> <li>• Tel: +7 7122 325698(Atyrau)</li> <li>• admin.atyrau@moodyint.com</li> </ul>
<b>10</b>	<b>M MOODY</b> INTERNATIONAL YEARS IN TURKEY		<ul style="list-style-type: none"> <li>• Location: Istanbul</li> <li>• Mr. Mustafa Temiz, General Manager</li> <li>• Tel: +90 216 445 0000</li> <li>• general.turkey@moodyint.com</li> </ul>

### Marathon Petroleum Company LLC- Expansion Project

Marathon Petroleum Company LLC has begun a \$3.35 billion (USD) construction project in order to expand capacity at one of its USA refineries. The refinery expansion is estimated to increase existing production capacity by about 70%. Marathon's project goal is to have a fully integrated Mechanical Integrity Program commence concurrent with the start-up of the expansion project. This would ensure immediate compliance to the prevailing codes and OSHA requirements.

The Moody International "In-Service Division" has twelve personnel on-site managing the project. This effort is a team project between technology partner Pinnacle Asset Integrity Service and Moody International.

Marathon's project goals:

- a massive data gathering effort of all process data, engineering and mechanical data, testing and commissioning records, initial visual inspections and baseline thickness data for all new fixed pressure equipment;
- a Risk Based Inspection (RBI) evaluation of each piece of equipment is performed to identify all potential damage mechanisms; and,
- compilation of piping, relief devices and pressure vessel data with all of the corrosion monitoring locations identified, all inspection plans compiled, and complete inspection files built. This effort is geared to the compliance to API 510, API 570 and OSHA 1910.119 (j) rules for mechanical integrity requirements for PSM covered processes.

Part of the project plan is the simultaneous population of the Mechanical Integrity data into Marathon's asset performance management software. This software will manage the pressure equipment's life 'from cradle to grave'. All of the inspection events (internal/external inspection tasks, thickness monitoring tasks, CUI inspection tasks, specialty inspection tasks) are managed through this system. Potential damage mechanism's and their specific inspections and mitigation plans are in place from the beginning. This will support a reliability-centered methodology versus a maintenance-centered approach. The benefits of this effort, aside from the compliance issues, will be allowance for long range cost forecasting, identification of the highest risk assets, eliminating unnecessary work and unplanned outages, and minimizing surprises throughout the life of the pressure equipment assets.

## Congratulations to the following employees!



### 10 Year Anniversary

Maqsood Ahmed (Pakistan), John Malone (USA), Fred White (USA), Billy Hodges (USA), David Bryant (USA), Greg Anderson (USA), Mauricio Parra (Colombia), Cesar Aulicino (Brazil), Mahru Norton (Azerbaijan), Vladimir Ivanov (Canada)

### 20 Year Anniversary

Carl Gros (USA)

### 25 Year Anniversary

James Walvoord (USA)

### 30 Year Anniversary

Hilary Acosta (USA)



Raja Hamidah Binte AB Kadir celebrates her 20th anniversary with Moody International Singapore. Seen here is Hamidah (front row, left) with fellow colleagues Edward, Roger, Charmaine, Yati, Katy, and Huiling. Congratulations, Hamidah!



In the previous issue of *Milestones*, Kerensa Rohrbach's 20th anniversary was acknowledged. Seen in this photo, Kerensa receives flowers and her achievement award from Keith Jennings, Moody Netherlands' Managing Director. Congratulations, Kerensa!

## Welcome New Employees!

Michele Simonetti (Italy), Lydia Hattingh (South Africa), Marlize Koekemoer (South Africa), Ntombizine Mtshengu (South Africa), Allan Sheldon (South Africa), Keith Brown (Angola), Philippe Guardia (France), Marc Pages (UK), Kahan Dolen (USA), Rukhsana Sultan (Pakistan), Duong Nguyen (USA), Hector Alaniz (USA), Steve O'Neal (USA), Lesley Duthie (UK), Harris LaFleur (USA), Jill Hingey (USA), Dan Gas (USA), Walaa Salem (Egypt), Rajesh Bandel (India), R. Suresh Sharma (India), Michelle Berthier (Canada)



Dated material – Please deliver promptly